# Consolidated Financial Results for the First 2 Quarters of Fiscal 2015 [Japanese GAAP]

Name: Tokyo Rope Manufacturing Co., Ltd.

Listing: **Tokyo Stock Exchange** Stock code number: **5981** 

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Preparation of Supplementary Explanations of Quarterly Financial Results: November 11, 2015

Start of cash dividend payments: -

Supplementary quarterly materials prepared: Yes

Quarterly results information meeting held: Yes (for institutional investors)

## **1. Fiscal 2015-First 2 Quarters** (April 1–September 30, 2015)

#### (1) Results of Operations

(Millions of yen, except per share data, rounded down; percentage figures denote year-on-year change)

| -                            | Net sales |                               | Operatin | Operating income Ordinary inc |        | y income   | Profit attributable to owners of parent |            |
|------------------------------|-----------|-------------------------------|----------|-------------------------------|--------|------------|---|------------|
|                              |           | (% change from previous year) | -        | (% change)                    | -      | (% change) |   | (% change) |
| Fiscal 2015–First 2 quarters | ¥31,036   | -9.0%                         | ¥1,507   | 33.1%                         | ¥1,041 | -33.7%     | ¥ 615                                   | -66.9%     |
| Fiscal 2014–First 2 quarters | 34,106    | 7.5                           | 1.132    | 21.5                          | 1,570  | 152.4      | 1.860                                   | 144.8      |

Note: Comprehensive income

Fiscal 2015–1st 2 quarters: ¥126 million (-95.3%) Fiscal 2014–1st 2 quarters: ¥2,677 million (668.0%)

|                              | Earnings per share | Earnings per share (fully diluted) |
|------------------------------|--------------------|------------------------------------|
|                              | (Yen)              | (Yen)                              |
| Fiscal 2015–First 2 quarters | ¥ 3.79             | ¥ -                                |
| Fiscal 2014–First 2 quarters | 12.64              | 11.55                              |

## (2) Financial Position

(Millions of yen, rounded down)

|                              | Total assets | Net assets | Equity ratio |
|------------------------------|--------------|------------|--------------|
| Fiscal 2015-First 2 quarters | ¥88,958      | ¥22,651    | 23.1%        |
| Fiscal 2014–Year-end         | 87,259       | 22,320     | 23.2         |

Note: Equity capital at term-end

Fiscal 2015–1st 2 quarters: ¥20,581 million

Fiscal 2014: ¥20,261 million

## 2. Cash Dividends

|                    |               | Casi           | h dividend per share (y | en)      |           |
|--------------------|---------------|----------------|-------------------------|----------|-----------|
|                    | First quarter | Second quarter | Third quarter           | Year-end | Full year |
| Fiscal 2014        | -             | ¥0.00          | -                       | ¥0.00    | ¥0.00     |
| Fiscal 2015        | -             | 0.00           |                         |          |           |
| Fiscal 2015 (est.) |               |                | -                       | 4.00     | 4.00      |

(Note) Revision of latest cash dividend forecast in review: No

(Note) The above table shows cash dividends for the Company's common stock. For cash dividends of its class shares (non-listed) that have different entitlements from common shares, please refer to "Cash Dividends for Class A Shares" stated below.

#### 3. Forecast for Fiscal 2015 (April 1, 2015–March 31, 2016)

(Millions of yen, rounded down; percentage figures denote year-on-year change)

|           | Net sales |      | Operating in | ncome | Ordinary | income | Profit attributable to owners of parent | Earnings per share<br>(Yen) |
|-----------|-----------|------|--------------|-------|----------|--------|---|-----------------------------|
| Full year | ¥73,500 0 | 0.2% | ¥4,200       | 6.4%  | ¥3,900   | -13.0% | ¥3,000 -22.3%                           | ¥18.93                      |

(Note) Revision of latest consolidated forecasts in review: No

#### Notes

(1) Changes in important subsidiaries during the period (changes in specific subsidiaries due to change in scope of consolidation):

None

Note: This refers to the existence of changes to specific subsidiaries due to changes in the scope of consolidation in the period under review

(2) Application of special accounting treatment: Yes

Note: This note refers to the adoption of special accounting treatment pertaining to the preparation of quarterly consolidated financial statements.

- (3) Changes in accounting policies; changes in accounting estimates; restatements:
  - 1. Changes in accounting policies resulting from the revision of the accounting standards and other regulations: Yes
  - 2. Other changes in accounting policies: None
  - 3. Changes in accounting estimates: None
  - 4. Restatements: None

Note: This refers to the existence of changes in accounting policies, changes in accounting estimates, restatements, pertaining to the preparation of quarterly consolidated financial statements.

- (4) Shares outstanding (common stock) at term-end
  - 1. Number of shares outstanding (including treasury stock)

Fiscal 2015-1st 2 quarters: 162,682,420

Fiscal 2014: 162,682,420

2. Number of treasury shares outstanding

Fiscal 2015-1st 2 quarters: 49,278

Fiscal 2014: 17,529,456

3. Average number of shares over period (consolidated total for quarter)

Fiscal 2015–1st 2 quarters: 154,283,212 Fiscal 2014–1st 2 quarters: 145,177,164

Note: Based on the resolution made at the board of directors' meeting held on June 5, 2015, the Company disposed 15,220,000 shares of its treasury stock through public offering and 2,280,000 shares of its treasury stock through third-party allotment.

#### Implementation status of quarterly review procedures

At the time of disclosure of this report, review procedures for quarterly financial statements pursuant to the Financial Instruments and Exchange Act had not been completed.

#### Appropriate use of business forecasts; other special items

In this document, performance forecasts and other forward-looking statements are based on information currently available and certain assumptions judged by the Company to be rational. Actual results may differ significantly from forecasts due to various factors. Please refer to "(3) Performance Forecasts" on page 3 for information on preconditions underlying the above forecasts and other related information.

## (Reference) Cash Dividends for Class A Shares

The following table shows the breakdown of cash dividend per share for the class shares that have different entitlements from the common stock.

|                    |               | Casl           | h dividend per share ( | yen)       |            |
|--------------------|---------------|----------------|------------------------|------------|------------|
|                    | First quarter | Second quarter | Third quarter          | Year-end   | Full year  |
| Fiscal 2014        | _             | -              | -                      | ¥32,917.80 | ¥32,917.80 |
| Fiscal 2015        | _             | -              |                        |            |            |
| Fiscal 2015 (est.) |               |                | _                      | _          | -          |

(Note) As of July 9, 2015, the Company acquired all of the class A shares outstanding and cancelled them as of the same date.

Because of this, the Company will have no dividend to pay for class A shares for the fiscal year ending March 2016 and thereafter.

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#### 1. Performance and Financial Position

#### (1) Consolidated Business Results

During the first two quarters of the consolidated fiscal year ending March 31, 2016, the future prospects of the Japanese economy remain in a state of uncertainty due to factors such as increased concern over the slowdown of the Chinese economy despite the modest recovery trend with the improvement of corporate earnings, continued weak yen and the impact from low crude oil prices.

Under these circumstances, net sales of the Tokyo Rope Group decreased 9.0% year-on-year to ¥31,036 million for the first two quarters due to the repercussions of recording sales for overseas projects in the same period of previous fiscal year in the Product Development segment and decreased sales of oil-related products in accordance with lower crude oil prices and other factors.

In terms of profits, improved earnings in the Steel Cord and Product Development segments allowed the Group to post operating income of \(\frac{\pmathbf{\frac{4}}}{1,507}\) million (an increase of 33.1%), ordinary income of \(\frac{\pmathbf{\frac{4}}}{1,041}\) million (a decrease of 33.7%), mainly due to the impact of losses from foreign exchange in accordance with the revaluation of claims on foreign currency denominated basis, and profit attributable to owners of parent company of \(\frac{\pmathbf{\frac{4}}}{615}\) million (a decrease of 66.9%), all on a year-on-year basis.

Results by business segment of the Group were as follows:

#### Wire Rope

Domestic sales of wire rope as well as sales of elevator rope from Vietnam factory and fiber rope have become strong. However, in regard to wire products, mainly project opportunity use decreased.

As a result, total sales in the Wire Rope segment amounted to \\pm\14,267 million, a year-on-year increase of 4.1%.

#### Steel Cord

In the face of the worsening market conditions, sales volume of tire cord decreased in China and Japan, and sales volume of tire cord decreased year-on-year.

As a result, total sales in the Steel Cord segment amounted to \(\frac{4}{6}\),711 million, a year-on-year decrease of 8.5%.

#### **Product Development**

Orders and sales have increased, centering on domestic road-related products. However, due to the repercussions of recording sales for overseas projects in the same period of previous fiscal year, total sales in the Product Development segment amounted to \(\frac{1}{2}\)6,101 million, a year-on-year decrease of 25.3%.

## Real Estate

With contributions from the electricity sales revenues from the solar power plant operations which started this June in Hachinohe, Aomori Prefecture, total sales amounted to ¥632 million, a year-on-year increase of 11.7%.

#### Other

Sales decreased mainly in oil-related products, resulting in sales for the Other segment to be \(\frac{\pmax}{3}\),323 million, a year-on-year decrease of 23.4%.

#### (2) Financial Position

#### Assets, Liabilities and Net Assets

Total assets at the end of the first two quarters of the consolidated fiscal year ending March 31, 2016 for the Tokyo Rope Group were \pmu88,958 million yen, an increase of \pmu1,699 million yen from the end of the previous consolidated fiscal year, mainly due to an increase in inventories.

Total liabilities increased \(\xi\)1,367 million yen from the end of the previous consolidated fiscal year to \(\xi\)66,307 million as a result of an increase in current liabilities such as advances received, despite a decrease in borrowings.

Net assets totaled \(\frac{\pmathbb{2}}{22,651}\) million, an increase of \(\frac{\pmathbb{2}}{331}\) million compared with the end of the previous consolidated fiscal year. These figures reflect such factors as the disposition of treasury stock and the recording of profit attributable to owners of parent, despite acquisition and cancellation of class A shares and decreases in the difference of securities valuation.

#### Cash Flows

At September 30, 2015, cash and cash equivalents totaled \(\frac{4}{4}\),825 million, up \(\frac{1}{175}\) million from March 31, 2015.

Net cash provided by operating activities amounted to \(\frac{\pmathbf{\text{\frac{4}}}}{2,759}\) million. The main factors were recording of income before income taxes, decrease in notes and accounts receivable, increase in notes and accounts payable and increase in advances received, which offset increase in inventories.

Net cash used in investing activities totaled ¥1,312 million, mainly due to purchases of fixed assets and other factors.

Net cash used in financing activities was ¥903 million, due to decrease in borrowings and other factors.

#### (3) Performance Forecasts

The Tokyo Rope Group has made no revision to its full-year projected results forecast released in the "Consolidated Financial Results for the Fiscal 2014" dated May 13, 2015.

#### 2. Summary (Other) Information

## (1) Changes in Important Subsidiaries during the Period

Not applicable

#### (2) Application of Special Accounting Treatment

We have adopted the method in which income taxes are calculated by multiplying quarterly income before income taxes by reasonably estimated effective tax rate subsequent to the application of tax effect accounting to the income before income taxes and minority interests for the consolidated fiscal year, including the first 2 quarters.

## (3) Changes in Accounting Policies; Changes in Accounting Estimates; Restatements

(Changes in accounting policies)

Effective from the first quarter of the consolidated fiscal year ending March 2016, the Company applied the "Accounting Standard for Business Combinations" (Accounting Standard Board of Japan (ASBJ) Statement No. 21 dated September 13, 2013), "Accounting Standard for Consolidated Financial Statements" (ASBJ Statement No. 22 dated September 13, 2013) and "Accounting Standard for Business Divestitures" (ASBJ Statement No. 7 dated September 13, 2013), etc., and changed presentation of net income and other accounting items as well as presentation of minority interests to non-controlling interests. In order to reflect these changes in presentation, quarterly and annual consolidated financial statements have been restated for the first 2 quarters of the previous consolidated fiscal year and the previous consolidated fiscal year.

# 3. Quarterly Consolidated Financial Statements

# (1) Balance Sheets

| ( | Millions | of yen, | rounded | down) | ) |
|---|----------|---------|---------|-------|---|
|---|----------|---------|---------|-------|---|

| Fiscal 2014<br>March 31, 2015) | Fiscal 2015–First 2 quarters<br>(September 30, 2015)   |
|--------------------------------|--|
| ,                              | (September 30, 2015)   |
|                                |  |
|                                |  |
|                                |  |
| ¥ 4,708                        | ¥ 4,859  |
| 14,819                         | 13,663   |
| 5,383                          | 5,849  |
| 3,751                          | 4,788  |
| 3,655                          | 3,933  |
| 762                            | 764  |
| 1,413                          | 2,511  |
| (541)                          | (555)  |
| 33,953                         | 35,815   |
|                                |  |
|                                |  |
| 9,968                          | 10,134   |
| 6,548                          | 6,572  |
| 19,819                         | 19,797   |
| 525                            | 318  |
| 990                            | 1,665  |
| 37,853                         | 38,488   |
| 339                            | 331  |
|                                |  |
| 10,463                         | 9,477  |
| 109                            | 111  |
| 2,022                          | 2,264  |
| 3,957                          | 3,979  |
| (1,446)                        | (1,513)  |
| 15,107                         | 14,318   |
| 53,300                         | 53,139   |
|                                |  |
| 5                              | 3  |
|                                | 6,548<br>19,819<br>525<br>990<br>37,853<br>339<br>10,463<br>109<br>2,022<br>3,957<br>(1,446)<br>15,107 |

(Millions of yen, rounded down)

|   |                  | (Williams of yell, founded down |
|---|------------------|---------------------------------|
|   | Fiscal 2014      | Fiscal 2015–First 2 quarters    |
| T T A DATA MENTIC                                     | (March 31, 2015) | (September 30, 2015)            |
| LIABILITIES   |                  |                                 |
| Current liabilities                                   |                  |                                 |
| Notes and accounts payable                            | ¥11,712          | ¥12,716                         |
| Short-term borrowings                                 | 10,196           | 28,096                          |
| Accrued expenses                                      | 3,459            | 3,209                           |
| Reserve for employees' bonuses                        | 845              | 802                             |
| Other   | 3,849            | 6,073                           |
| Total current liabilities                             | 30,063           | 50,896                          |
| Long-term liabilities                                 |                  |                                 |
| Long-term loans                                       | 20,928           | 2,056                           |
| Deferred tax liabilities for land revaluation         | 4,856            | 4,854                           |
| Net defined benefit liability                         | 6,027            | 5,723                           |
| Other   | 3,063            | 2,776                           |
| Total long-term liabilities                           | 34,875           | 15,410                          |
| Total liabilities                                     | 64,939           | 66,307                          |
| NET ASSETS Shareholders' equity                       |                  |                                 |
| Common stock  | 1,000            | 1,000                           |
| Capital surplus                                       | 3,781            | 796                             |
| Retained earnings                                     | 7,816            | 8,354                           |
| Treasury stock  | (3,281)          | (9)                             |
| Total shareholders' equity                            | 9,316            | 10,141                          |
| Accumulated other comprehensive income                |                  |                                 |
| Valuation difference on available-for-sale securities | 1,936            | 1,426                           |
| Revaluation reserve for land                          | 10,474           | 10,469                          |
| Foreign currency translation adjustment               | 120              | 49                              |
| Remeasurements of defined benefit plans               | (1,586)          | (1,505)                         |
| Total accumulated other comprehensive income          | 10,944           | 10,439                          |
| Non-controlling interests                             | 2,058            | 2,070                           |
| Total net assets                                      | 22,320           | 22,651                          |
| Total liabilities and net assets                      | 87,259           | 88,958                          |

# (2) Statements of Income and Statements of Comprehensive Income

# 1) Statements of Income

(Millions of yen, rounded down)

|  |                              | (Millions of yen, founded down) |
|--|------------------------------|---------------------------------|
|  | Fiscal 2014–First 2 quarters | Fiscal 2015–First 2 quarters    |
|  | (April 1–September 30, 2014) | (April 1–September 30, 2015)    |
| Net sales  | ¥34,106                      | ¥31,036                         |
| Cost of sales                                    | 28,003                       | 24,619                          |
| Gross profit                                     | 6,103                        | 6,416                           |
| Selling, general and administrative expenses     | 4,970                        | 4,909                           |
| Operating income                                 | 1,132                        | 1,507                           |
| Other income                                     |                              |                                 |
| Interest income                                  | 15                           | 14                              |
| Dividend income                                  | 100                          | 105                             |
| Foreign exchange gains                           | 368                          | _                               |
| Reversal of allowance for doubtful accounts      | 362                          | _                               |
| Other  | 380                          | 110                             |
| Total other income                               | 1,226                        | 230                             |
| Other expenses                                   |                              |                                 |
| Interest expense                                 | 437                          | 244                             |
| Foreign exchange losses                          | _                            | 166                             |
| Financing expenses                               | 134                          | _                               |
| Other  | 217                          | 286                             |
| Total other expenses                             | 789                          | 697                             |
| Ordinary income                                  | 1,570                        | 1,041                           |
| Extraordinary income                             |                              |                                 |
| Gain on sales of investment securities           | 260                          | 10                              |
| Gain on transfer of business                     | 147                          | _                               |
| Other  | 8                            |                                 |
| Total extraordinary income                       | 417                          | 10                              |
| Income before income taxes                       | 1,987                        | 1,051                           |
| Income taxes                                     | 114                          | 424                             |
| Profit   | 1,872                        | 626                             |
| Profit attributable to non-controlling interests | 11                           | 11                              |
| Profit attributable to owners of parent          | 1,860                        | 615                             |
|  |                              |                                 |

# 2) Statement of Comprehensive Income

(Millions of yen, rounded down)

|   |                              | • |
|---|------------------------------|---|
|   | Fiscal 2014–First 2 quarters | Fiscal 2015–First 2 quarters            |
|   | (April 1–September 30, 2014) | (April 1–September 30, 2015)            |
| Profit  | ¥1,872                       | ¥626                                    |
| Other comprehensive income  |                              |   |
| Valuation difference on available-for-sale securities   | 466                          | (509)                                   |
| Foreign currency translation adjustment   | 175                          | (28)                                    |
| Remeasurements of defined benefit plans, net of tax<br>Share of other comprehensive income (loss) of entities | 249                          | 80                                      |
| accounted for using equity method   | (86)                         | (42)                                    |
| Total other comprehensive income (loss)   | 804                          | (500)                                   |
| Comprehensive income  | 2,677                        | 126                                     |
| Comprehensive income attributable to  |                              |   |
| Comprehensive income attributable to owners of the  |                              |   |
| parent  | 2,665                        | 114                                     |
| Comprehensive income attributable to non-controlling  |                              |   |
| interests   | 11                           | 11                                      |

# (3) Statements of Cash Flows

|   | (Millions of yen, rounded dow |                              |  |  |  |  |
|---|-------------------------------|------------------------------|--|--|--|--|
|   | Fiscal 2014–First 2 quarters  | Fiscal 2015–First 2 quarters |  |  |  |  |
|   | (April 1–September 30, 2014)  | (April 1–September 30, 2015) |  |  |  |  |
| Operating activities                                  |                               |                              |  |  |  |  |
| Income before income taxes                            | ¥1,987                        | ¥1,051                       |  |  |  |  |
| Depreciation  | 886                           | 1,044                        |  |  |  |  |
| Increase (decrease) in reserve for employees' bonuses | (116)                         | (43)                         |  |  |  |  |
| Increase (decrease) in net defined benefit liability  | (143)                         | (198)                        |  |  |  |  |
| Interest expense                                      | 437                           | 244                          |  |  |  |  |
| Interest and dividend income                          | (116)                         | (120)                        |  |  |  |  |
| (Gain) loss on sales investments securities           | (260)                         | (10)                         |  |  |  |  |
| (Increase) decrease in notes and accounts receivable  | 4,031                         | 1,199                        |  |  |  |  |
| (Increase) decrease in inventories                    | 600                           | (1,745)                      |  |  |  |  |
| Increase (decrease) in notes and accounts payable     | (783)                         | 2,133                        |  |  |  |  |
| Increase (decrease) in advances received              | (266)                         | 1,194                        |  |  |  |  |
| Other   | (1,030)                       | (1,629)                      |  |  |  |  |
| Subtotal  | 5,225                         | 3,120                        |  |  |  |  |
| Interest and dividends received                       | 113                           | 122                          |  |  |  |  |
| Interest paid   | (437)                         | (245)                        |  |  |  |  |
| Directors' retirement bonuses paid                    | (73)                          | (21)                         |  |  |  |  |
| Income tax paid                                       | (281)                         | (216)                        |  |  |  |  |
| Net cash provided by operating activities             | 4,547                         | 2,759                        |  |  |  |  |
| Investing activities                                  | 7,577                         | 2,137                        |  |  |  |  |
| Purchases of investment securities                    | (577)                         | (9)                          |  |  |  |  |
| Proceeds from sales of investment securities          | 830                           | 14                           |  |  |  |  |
| Payments of loans receivable                          | (101)                         | (50)                         |  |  |  |  |
| Collection of loans receivable                        | 42                            | 92                           |  |  |  |  |
| Purchases of property, plant and equipment            | (644)                         | (1,333)                      |  |  |  |  |
| Proceeds from sales of property, plant and equipment  | 309                           | (1,333)                      |  |  |  |  |
| Other   | (27)                          | (50)                         |  |  |  |  |
|   | (169)                         |                              |  |  |  |  |
| Net cash used in investing activities                 | (169)                         | (1,312)                      |  |  |  |  |
| Financing activities                                  | 245                           | 2.055                        |  |  |  |  |
| Net increase (decrease) in short-term borrowings      | 945                           | 2,955                        |  |  |  |  |
| Proceeds from long-term borrowings                    | 1,000                         | 500                          |  |  |  |  |
| Repayment of long-term borrowings                     | (3,750)                       | (4,450)                      |  |  |  |  |
| Cash dividends paid                                   | (2)                           | (82)                         |  |  |  |  |
| Proceeds from disposal of treasury stock              | 0                             | 3,371                        |  |  |  |  |
| Purchase of treasury stock                            | (2)                           | (3,084)                      |  |  |  |  |
| Repayments of lease obligations                       | (296)                         | (112)                        |  |  |  |  |
| Proceeds from issuance of common shares               | 2,500                         |                              |  |  |  |  |
| Net cash provided by (used in) financing activities   | 394                           | (903)                        |  |  |  |  |
| Effect of exchange rate changes on cash and cash      |                               |                              |  |  |  |  |
| equivalents   | 23                            | (368)                        |  |  |  |  |
| Net increase (decrease) in cash and cash equivalents  | 4,796                         | 175                          |  |  |  |  |
| Cash and cash equivalents at beginning of term        | 2,172                         | 4,649                        |  |  |  |  |
| Cash and cash equivalents at end of term              | 6,968                         | 4,825                        |  |  |  |  |

#### (4) Notes on Consolidated Financial Statements

Notes on Going-concern Assumptions

Fiscal 2015–First 2 quarters (April 1– September 30, 2015)

None

Notes in the Event of Major Changes in Shareholders' Equity

Fiscal 2015–First 2 quarters (April 1– September 30, 2015)

(1) Acquisition and cancellation of class A chares

1) Acquisition of Class A Shares

The Company acquired 2,500 class A shares as of July 9, 2015, based on the resolution at its board of directors' meeting held on May 22, 2015.

Amount of increase in treasury stock

¥3,080,430,250

2) Cancellation of class A shares

The Company cancelled all class A shares acquired as described in 1) above.

(2) Disposal of treasury stock related to common shares

1) Disposal of treasury stock through public offering

The Company disposed the treasury stock through public offerings with June 22, 2015 as the payment date, based on the resolution at its board of directors' meeting held on June 5, 2015.

Total number of shares 15,220,000 shares

Amount of decrease in treasury stock  $$\pm 2,849,525,472$$ Amount of increase in capital surplus  $$\pm 83,064,128$$ 

2) Disposal of treasury stock through third-party allotment

The Company disposed the treasury stock through third-party allotment with July 23, 2015 as the payment date, based on the resolution at its board of directors' meeting held on June 5, 2015.

Total number of shares 2,280,000 shares

Amount of decrease in treasury stock

Amount of increase in capital surplus

\$\frac{\pmathbf{427,003,636}}{\pmathbf{427,006,764}}\$

As a result, mainly due to disposition of treasury stock described above, the treasury stock decreased by \$3,272 million and capital surplus decreased by \$2,985 million in the first two quarters of the consolidated fiscal year ending March 2016, with treasury stock standing at \$9 million and capital surplus standing at \$796 million at the end of the quarter.

Segment Information, Etc.

Segment Information

Fiscal 2014–First 2 quarters (April 1–September 30, 2014)

Sales, Income (Loss) by Reporting Segment

|                                 |                   |            |                        |             |         |        |         | (M:        | illions of yen)         |
|---------------------------------|-------------------|------------|------------------------|-------------|---------|--------|---------|------------|-------------------------|
|                                 | Reporting Segment |            |                        |             |         | Other  |         |            | Consolidated            |
|                                 | Wire Rope         | Steel Cord | Product<br>Development | Real Estate | Total   | (Note) | Total   | Adjustment | statements of<br>Income |
| Net sales                       |                   |            |                        |             |         |        |         |            |                         |
| Sales to outside customers      | ¥13,700           | ¥7,331     | ¥8,168                 | ¥565        | ¥29,766 | ¥4,340 | ¥34,106 | ¥ —        | ¥34,106                 |
| Intersegment sales or transfers | 120               | 49         | 158                    | _           | 328     | 579    | 907     | (907)      | _                       |
| Total                           | 13,820            | 7,381      | 8,327                  | 565         | 30,094  | 4,919  | 35,014  | (907)      | 34,106                  |
| Segment income (loss)           | 904               | 228        | (140)                  | (22)        | 969     | 163    | 1,132   | _          | 1,132                   |

Note: "Other" refers to a business segment that is not included in the reporting segments. It includes the Company's industrial machinery, powder metallurgy products, and oil businesses.

Fiscal 2015–First 2 quarters (April 1–September 30, 2015) Sales, Income by Reporting Segment

(Millions of yen) Reporting Segment Consolidated Other Product Total Adjustment statements of Wire Rope (Note) Steel Cord Real Estate Total Development Income Net sales Sales to outside customers ¥14,267 ¥6,711 ¥6,101 ¥632 ¥27,712 ¥3,323 ¥31,036 ¥31,036 433 715 (715)Intersegment sales or transfers 84 33 164 282 27.995 31,752 Total 6,744 6,265 632 3,757 31,036 14,352 (715)275 127 35 1,329 177 1.507 Segment income 890 1.507

Note: "Other" refers to a business segment that is not included in the reporting segments. It includes the Company's industrial machinery, powder metallurgy products, and oil businesses.